



# CORPORATE & COMMERCIAL

## Contacts

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**The** Corporate & Commercial Department of Raja, Darryl & Loh provides a wide range of services to a diverse spectrum of clients comprising financial institutions, multinationals, public-listed companies, corporations, small & medium enterprises and individuals.

We actively advise on areas that are of commercial concern such as foreign direct investments, structuring of joint-ventures, shareholders' agreements, incorporation and corporate governance matters, securities offerings, contract structuring, negotiations and drafting, governmental policy and regulatory matters, privatisation and corporatisation of governmental or quasi-governmental entities, construction, insolvency and corporate restructuring, insurance, procurement and trading contracts and air-craft leasing.

Our work includes the provision of legal advice and support on the day-to-day commercial transactions and businesses of public as well as private companies, such as contractual disputes, employment and labour law issues, compliance with legislative requirements and the negotiation, drafting and vetting of all types of contracts and documents including distributorship, agency, sale of goods and supply of services agreements and the drafting of employment contracts and staff manuals. Whenever necessary, we work closely with our general and specialist litigation teams as well as other non-litigation teams within the firm so as to provide clients with effective well-rounded legal solutions.

## Mergers & Acquisitions

We have acted in respect of the acquisition and disposal of businesses, assets and shares, and mergers across a broad spectrum of sectors such as telecommunications, transport, information technology, manufacturing, professional services, financial, securities, insurance, pharmaceuticals, infrastructure, construction, oil and gas, hospitality and education.

Often working together with foreign counsel, we have been involved in advising, structuring and negotiating cross-border transactions, investment strategies and business expansion plans in the region.

## Corporate Finance & Capital Markets

Apart from the advisory role we play in corporate exercises, we conduct due diligence reviews in respect of corporate exercises undertaken by public listed or private companies (including foreign companies), vetting of submission documents, preparation of the legal documentation for the corporate exercise and general compliance work.





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## Practice Areas

Banking & Finance  
Islamic Banking & Finance  
Capital Markets  
Company  
Commercial  
Construction  
Corporate Finance  
Corporate Governance  
Employment  
Energy & Utilities  
Foreign Investments  
Government Policies & Regulations  
Insurance  
Joint Ventures  
Medical Law & Healthcare  
Mergers & Acquisitions, Takeovers  
Oil & Gas  
Projects  
Securities  
Real Property  
Tax & Revenue  
Unit Trusts & Investment Funds

## Our Accolades

We have been ranked and recommended by Asia Pacific Legal 500 for Banking and Finance, Corporate/Mergers and Acquisitions, Dispute Resolution, Industrial Relations, IT & Telecoms, Intellectual Property, Islamic Finance, Projects & Energy, Real Estate & Construction and Tax. Additionally, we have also been ranked by Chambers & Partners - Asia for Dispute Resolution, Tax and Intellectual Property.

## Unit Trusts & Investment Funds

It is probably true to say that the firm is the leader in Malaysia in this area of the law; we count a sizeable majority of the local unit trust and fund management companies amongst our clients and have advised on and acted in virtually all aspects of this practice. Documents drafted by us have become industry standards and many foreign entities intending to distribute their investment products and services have made us their first point of reference.

## Banking & Finance

We are on the panels of most banks in Malaysia, having started off more than 40 years ago with banking and conveyancing as our principal practice area. Besides routine retail banking, both conventional and Islamic banking facilities, over the years, we have been involved in corporate banking and trade finance, securitisation and debt restructuring work, bonds, commercial papers, medium term notes and various forms of loan stocks.

## Tax & Revenue

Starting out as playing a support role to other practice areas within the firm, our tax and revenue practice area has grown to meet the demand for specialist and comprehensive tax advisory and planning services in the commercial sector. We are now able to provide clients which include corporations, individuals and major accounting practices with useful tax advice and innovative solutions on all areas of revenue law.

For more information on our Tax and Revenue Practice Group, please see our Tax & Revenue brochure.

## Insurance

We have an insurance policy drafting and advice group that works side-by-side with some market leaders in the life and general insurance industry to structure and develop new insurance products to meet the investment and protection requirements of a growingly sophisticated Malaysian society. Our familiarity with insurance contract law and regulatory issues has helped us draft and structure bancassurance as well as traditional, investment-linked and universal life insurance products.